



## 7 Questions to Ask a Potential Recruiting Partner

Maybe your business has always handled its own hiring. Maybe employee referrals and website postings have worked in the past. Maybe you never thought your business would ever need to partner with a recruiting firm.

Not all recruiters are alike. They all have different abilities and specializations. Before hiring a future recruiting partner, be sure to ask these seven essential questions:

1. What is their guarantee and replacement policy?
2. What experience do they have recruiting for talent your industry?
3. How do they qualify candidates?
4. What differentiates them from their competition?
5. How quickly can they build a pipeline for you?
6. Can they provide case studies?
7. Do they have testimonials or the ability to provide references?

There are many other factors into choosing a recruiting partner. For more information, contact one of our consultants for a [free consultation](#).